

Report of Independent Auditors and Financial Statements

Marin Healthcare District

June 30, 2014 and 2013

MOSS-ADAMS LLP

Certified Public Accountants | Business Consultants

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Marin Healthcare District <u>MANAGEMENT'S DISCUSSION AND ANALYSIS</u> For the Years Ended June 30, 2014, 2013, and 2012

This section of Marin Healthcare District's (the District) financial statements presents management's discussion and analysis of the financial activities of the District for the fiscal years ended June 30, 2014, 2013, and 2012. We encourage the reader to consider the information presented here in conjunction with the financial statements as a whole.

Introduction to the Financial Statements

This discussion and analysis is intended to serve as an introduction to the District's audited financial statements. This annual report is prepared in accordance with the Governmental Accounting Standards Board (GASB) Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments.

The required financial statements include the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows. The Notes to the financial statements, supplementary detail and/or statistical information, and this summary, provide support to these statements. All information must be considered together to obtain a complete understanding of the financial picture of the District.

Statement of Net Position

This statement includes all assets and liabilities using the accrual basis of accounting as of the statement date. The difference between the two classifications is represented as "Net Position"; this section of the statement identifies major categories of restrictions on these assets and reflects the overall financial position of the District as a whole.

Statement of Revenues, Expenses, and Changes in Net Position

This statement presents the revenues earned and the expenses incurred during the year using the accrual basis of accounting. Under the accrual basis, all increases or decreases in net position are reported as soon as the underlying event occurs, regardless of the timing of the cash flow. Consequently revenues and/or expenditures reported during this fiscal year may result in changes to cash flows in a future period.

Statement of Cash Flow

This statement reflects inflows and outflows of cash, summarized by operating, capital, financing, and investing activities. The direct method was used to prepare this information, which means gross rather than net amounts were presented for the year's activities.

Notes to the Financial Statements

This additional information is essential to a full understanding of the data reported in the financial statements.

The District is a political sub-division of the state of California. It is the sole member of Marin General Hospital (MGH) and is governed by a publicly-elected Board of Directors.

Marin Healthcare District <u>MANAGEMENT'S DISCUSSION AND ANALYSIS</u> For the Years Ended June 30, 2014, 2013, and 2012

Analytical Overview

The Statement of Net Position and Statement of Revenues, Expenses, and Changes in Net Position present a summary of the District's activities.

<u>Table 1</u> <u>Condensed Statements of Net Position</u>

| | | JUNE 30, | |
|---|--------------|--------------|--------------|
| | 2014 | 2013 | 2012 |
| | | | |
| Current and other assets | \$ 6,684,483 | \$ 6,252,248 | \$ 6,287,637 |
| Capital assets, net of accumulated depreciation | 6,609,601 | 7,188,373 | 7,685,188 |
| | | | |
| Total assets | 13,294,084 | 13,440,621 | 13,972,825 |
| | | | |
| Current liabilities | 3,639,317 | 3,388,099 | 3,291,712 |
| Long-term debt and other long-term liabilities | 1,626,055 | 3,067,649 | 4,448,783 |
| | | | |
| Total liabilities | 5,265,372 | 6,455,748 | 7,740,495 |
| | | | |
| Net position | | | |
| Net investment in capital assets | 5,342,934 | 5,682,147 | 5,979,070 |
| Unrestricted net position | 2,685,778 | 1,302,726 | 253,260 |
| | | | |
| Total net position | \$ 8,028,712 | \$ 6,984,873 | \$ 6,232,330 |

Summary

Total assets decreased by 1% or \$146,537 at 6/30/2014 compared to 6/30/2013, primarily related to the reduction in capital assets. Total assets decreased by 4% or \$532,204 at 6/30/2013 compared to 6/30/2012, primarily related to the reduction in capital assets.

Liabilities decreased by 18% or \$1,190,376 at 6/30/2014 compared to 6/30/2013, as a result of the reduction of notes and loans payable and deferred lease revenue. Liabilities decreased by 17% or \$1,284,747 at 6/30/2013 compared to 6/30/2012 as a result of the reduction of notes and loans payable, and deferred lease revenue.

The overall change to net assets is an increase of \$1,043,839, resulting in a June 30, 2014 balance of \$8,028,712.

Marin Healthcare District <u>MANAGEMENT'S DISCUSSION AND ANALYSIS</u> For the Years Ended June 30, 2014, 2013, and 2012

Condensed Statements of Revenue, Expenses, and Changes in Net Position

| | YEARS ENDED JUNE 30, | | | | | | |
|---------------------------------------|----------------------|--------------------------|----|--------------------------|----|-------------------------|--|
| | | 2014 | | 2013 | | 2012 | |
| Operating revenues Operating expenses | \$ | 15,892,950 19,851,075 | \$ | 14,081,476 16,943,723 | \$ | 8,916,163 10,640,433 | |
| Operating loss | \$ | (3,958,125) | \$ | (2,862,247) | \$ | (1,724,270) | |
| Non-operating revenues | \$ | 5,001,964 | \$ | 3,614,790 | \$ | 1,636,783 | |
| Change in net position | \$ | 1,043,839 | \$ | 752,543 | \$ | (87,487) | |

The increases in operating losses are primarily due to the losses incurred from the expansion of the 1206(b) Clinics. The operating deficits are funded by MGH, which accounts for the increase in Non-Operating Revenues.

Economic Outlook and Major Initiatives

The Hospital Facilities Seismic Upgrade Act (SB 1953)

The District has assumed responsibility for compliance with the Hospital Facilities Seismic Upgrade Act (SB 1953) classification SPC2 and through Hazus 2010. The District has received an extension to 2030.

Payments from Federal and State Health Care Programs

Entities doing business with governmental payors, including Medicare and Medi-Cal, are subject to risks unique to the government-contracting environment that are difficult to anticipate and quantify. Revenues are subject to adjustment as a result of examination by government agencies as well as auditors, contractors, and intermediaries retained by the federal, state, or local governments. Resolution of such audits or reviews often extends (and in some cases does not even commence until) several years beyond the year in which services were rendered and/or fees received.

Contacting the District's Financial Management

This financial report is intended to provide citizens, taxpayers, and creditors with a general overview of the District's finances. Questions about this report should be directed to Marin Healthcare District to the attention of the Chief Financial Officer or the Chair of the Finance and Audit Committee at 415-464-2090.



REPORT OF INDEPENDENT AUDITORS

To the Board of Directors

Marin Healthcare District

Report on Financial Statements

We have audited the accompanying financial statements of Marin Healthcare District (the District), which comprise the statements of net position as of June 30, 2013 and 2014, and the related statements of revenues, expenses, and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Marin Healthcare District as of June 30, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

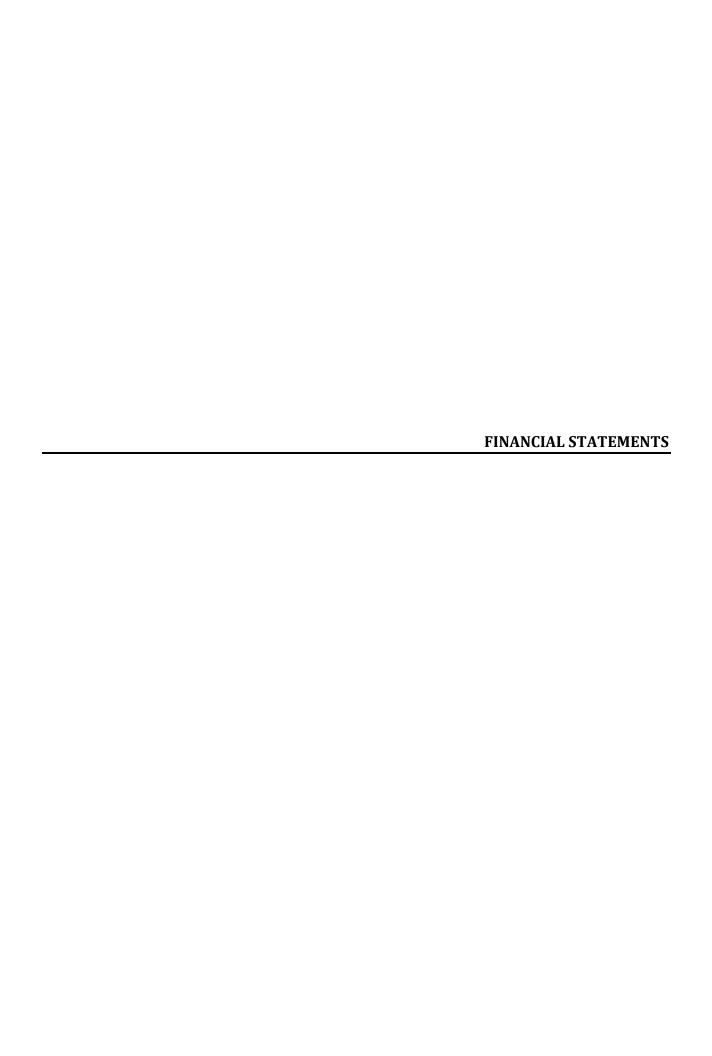
Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis on pages 1 through 3 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Moss Adams LLX Stockton, California

October 28, 2014



MARIN HEALTHCARE DISTRICT STATEMENTS OF NET POSITION

| | JUNE 30, | | | |
|--|-------------------------|-------------------------|--|--|
| | 2014 | 2013 | | |
| ASSETS | | | | |
| Current assets | | | | |
| Cash and cash equivalents | \$ 3,078,927 | \$ 2,540,016 | | |
| Patient accounts receivable, net of allowance for | Ψ 3,070,727 | Ψ 2,540,010 | | |
| doubtful accounts of \$22,690 and \$200,043 | | | | |
| in 2014 and 2013, respectively | 1,759,172 | 1,659,665 | | |
| Other receivables | 530,059 | 636,670 | | |
| Prepaid expenses | 13,920 | 13,920 | | |
| Inventory | 14,092 | 13,275 | | |
| Total current assets | 5,396,170 | 4,863,546 | | |
| Deposits | 572,906 | 572,906 | | |
| Note receivable, net of current portion | - | 43,149 | | |
| Capital assets, net of accumulated depreciation | 6,609,601 | 7,188,373 | | |
| Intangible assets, net of accumulated amortization | 715,407 | 772,647 | | |
| Total assets | \$ 13,294,084 | \$ 13,440,621 | | |
| LIABILITIES | | | | |
| Current liabilities | \$ 1,352,884 | ¢ 1 [40.66] | | |
| Accounts payable Accrued expenses | \$ 1,352,884 464,454 | \$ 1,549,665 244,498 | | |
| Accrued expenses Accrued election expense | 102,600 | 37,800 | | |
| Current portion of note payable | 466,667 | 414,538 | | |
| Current portion of deferred lease revenue | 1,252,712 | 1,141,598 | | |
| Total current liabilities | 3,639,317 | 3,388,099 | | |
| Note payable, net of current portion | 1,300,000 | 1,600,000 | | |
| Deferred lease revenue, net of current portion | 326,055 | 1,467,649 | | |
| Total liabilities | 5,265,372 | 6,455,748 | | |
| NET POSITION | | | | |
| Net investment in capital assets | 5,342,934 | 5,682,147 | | |
| Unrestricted | 2,685,778 | 1,302,726 | | |
| Total net position | 8,028,712 | 6,984,873 | | |
| Total liabilities and net position | \$ 13,294,084 | \$ 13,440,621 | | |

MARIN HEALTHCARE DISTRICT STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

| | YEARS ENDED JUNE 30, | | | | |
|---------------------------------------|----------------------|---------------|--|--|--|
| | 2014 | 2013 | | | |
| OPERATING REVENUE | | | | | |
| Net patient service revenue | \$ 14,315,716 | \$ 12,516,866 | | | |
| Lease income | 1,577,234 | 1,564,610 | | | |
| Total operating revenues | 15,892,950 | 14,081,476 | | | |
| OPERATING EXPENSES | | | | | |
| Salaries and benefits | 12,882,357 | 11,905,080 | | | |
| Rent | 1,240,624 | 1,121,332 | | | |
| Purchased services | 3,019,735 | 1,737,348 | | | |
| Depreciation and amortization | 666,873 | 643,626 | | | |
| Supplies | 642,520 | 674,004 | | | |
| Community communication and education | 88,289 | 262,911 | | | |
| Insurance | 89,030 | 84,904 | | | |
| Charitable contributions | - | 30,000 | | | |
| Other | 1,221,647 | 484,518 | | | |
| Total operating expenses | 19,851,075 | 16,943,723 | | | |
| OPERATING LOSS | (3,958,125) | (2,862,247) | | | |
| NON-OPERATING REVENUES (EXPENSES) | | | | | |
| Support from Marin General Hospital | 5,030,855 | - | | | |
| Settlement agreement | - | 3,657,550 | | | |
| Interest expense | (36,750) | (47,250) | | | |
| Other revenue | 7,859 | 4,490 | | | |
| Total non-operating revenues | 5,001,964 | 3,614,790 | | | |
| INCREASE IN NET POSITION | 1,043,839 | 752,543 | | | |
| NET POSITION, beginning of year | 6,984,873 | 6,232,330 | | | |
| NET POSITION, end of year | \$ 8,028,712 | \$ 6,984,873 | | | |

MARIN HEALTHCARE DISTRICT STATEMENTS OF CASH FLOWS

| | YEARS ENDED JUNE 30, | | | |
|--|----------------------|----------------------------|--|--|
| | 2014 | 2013 | | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Receipts from tenants | \$ 546,754 | \$ 423,012 | | |
| Receipts from patients | 14,216,209 | 12,684,123 | | |
| Payments to employees and physicians | (12,709,771) | (11,681,582) | | |
| Payments to suppliers and others | (6,483,795) | (4,585,695) | | |
| Net cash from operating activities | (4,430,603) | (3,160,142) | | |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | |
| Capital asset purchases | (30,861) | (89,571) | | |
| Principal payments for CAMSF-related note payable | (200,000) | (200,000) | | |
| Proceeds from loan for CAMSF asset acquisition | 200,000 | 200,000 | | |
| Principal payments for MMG-related note payable | (14,538) | (58,143) | | |
| Interest payments on notes payable | (68,250) | (52,500) | | |
| Net cash from capital and related financing activities | (113,649) | (200,214) | | |
| CASH FLOWS FROM NON-CAPITAL AND RELATED FINANCING ACTIVITIES Proceeds from MGH for operations | 5,030,855 | 3,657,550 | | |
| Net cash from non-capital and related financing activities | 5,030,855 | 3,657,550 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES Interest earned Issuance of notes receivable Proceeds from notes receivable | 7,859 - 44,449 | 4,490 (90,000) 3,585 | | |
| Net cash from investing activities | 52,308 | (81,925) | | |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 538,911 | 215,269 | | |
| CASH AND CASH EQUIVALENTS, beginning of year | 2,540,016 | 2,324,747 | | |
| CASH AND CASH EQUIVALENTS, end of year | \$ 3,078,927 | \$ 2,540,016 | | |

| | YEARS END | ED JU | JUNE 30, | | |
|--|-------------------|-------|-------------|--|--|
| | 2014 | | 2013 | | |
| RECONCILIATION OF OPERATING INCOME TO NET CASH FROM OPERATING ACTIVITIES | | | | | |
| Operating loss | \$ (3,958,125) | \$ | (2,862,247) | | |
| Adjustments to reconcile operating loss to | | | | | |
| net cash from operating activities: | | | (10.606 | | |
| Depreciation and amortization | 666,873 | | 643,626 | | |
| Provision for bad debts | 246,410 | | 95,277 | | |
| Changes in certain assets and liabilities: | | | | | |
| Patient accounts receivable | (345,917) | | 71,980 | | |
| Deposits and other receivables | (128,022) | | (82,765) | | |
| Prepaid expenses | - | | (13,920) | | |
| Inventory | (817) | | 34,261 | | |
| Accounts payable | (196,781) | | (87,649) | | |
| Other long-term liabilities | (1,030,480) | | (1,141,598) | | |
| Accrued expenses | 316,256 | | 182,893 | | |
| Net cash from operating activities | \$ (4,430,603) | \$ | (3,160,142) | | |
| SUPPLEMENTAL NON-CASH ACTIVITIES INFORMATION | | | | | |
| Loan forgiveness from Marin General Hospital | \$ (233,333) | \$ | (175,000) | | |

MARIN HEALTHCARE DISTRICT NOTES TO FINANCIAL STATEMENTS

NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES

Reporting entity – Marin Healthcare District (the District) is a political subdivision of the state of California. District directors are elected officials whose sole mission is to promote the health and welfare of the residents of the communities served by the District. The District operated the Marin General Hospital facility (the Hospital Facility) until 1985, when it reorganized in compliance with local hospital district law of the state of California.

The District's principal asset is hospital property, plant, and equipment. The Hospital Facility is a general acute-care facility located in Marin County, California, and provides inpatient and outpatient healthcare services. Inpatient facilities consist of medical-surgical, pediatrics, maternity, nursery, intensive care, coronary, psychology, radiology, and laboratory services. The Hospital Facility is leased to MGH.

Effective June 30, 2010, the District became the sole member of MGH and appointed its initial Board of Directors. The MGH Board is responsible for oversight of the operations of MGH and the District has certain ongoing reserve powers and governance oversight responsibilities.

The District is also a forum for discussion of local healthcare issues, promotes healthcare services within the community, and acts on behalf of the public as an advocate of high quality, reasonably priced healthcare services.

The financial statements of the District include the accounts of the District and healthcare clinics (the Clinics). The District formed the Clinics, pursuant to California Health and Safety Code Section 1206(b). The Clinics contract with physicians to provide health care services within the District's geographic boundaries.

During the fiscal year, 2014, the District acquired 3 new medical groups: Tamalpais Internal Medicine (TIM), Marin Endocrine Center (MEC), and Marin Urology Center. No consideration was paid and no liabilities assumed with the addition of both TIM and the Marin Urology Center. Minimal consideration was paid and no liabilities were assumed by the District for MEC. As minimal or no consideration was paid, these acquisitions were not accounted for as business combinations. It is in the District's nature to continue to expand its clinic network to contract with physicians and provide healthcare services within the District's geographic boundaries. Marin Medical Practice Concepts (MMPC), a management company, provides billing and collection services for the 1206(b) clinics of the District. The District is in a management services agreement where MMPC provides the District with management and administrative services for the clinics. As of June 30, 2014, there were nine clinics operating.

Proprietary fund accounting – The activities of the District are accounted for as an Enterprise Fund. Enterprise Funds are accounted for on the flow of economic resources measurement focus and use the accrual basis of accounting. Under the method, revenues are recorded when earned and expenses are recorded at the time obligations are incurred.

NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES (CONTINUED)

Accounting standards – Pursuant to Government Accounting Standard Board (GASB) Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 Financial Accounting Standards Board (FASB) and American Institute of Certified Public Accountants (AICPA) Pronouncements, the District's proprietary fund accounting and financial reporting practices are based on all applicable GASB pronouncements as well as codified pronouncements issued on or before November 30, 1989.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. Non-operating revenues, such as subsidies and investment earnings, result from non-exchange transactions or ancillary activities.

The District may fund programs with a combination of cost-reimbursement grants, categorical block grants, and general revenues. Thus, both restricted and unrestricted net positions may be available to finance program expenditures. The District's policy is to first apply restricted grant resources to such programs, followed by general revenues, if necessary.

Use of estimates – The financial statements have been prepared in conformity with U.S. generally accepted accounting principles, and as such, include amounts based on informed estimates and judgments of management with consideration given to materiality. Actual results could differ from those estimates.

Net position – Net position is the excess of all the District's assets over all its liabilities, regardless of fund. Net position is divided into three components. These captions apply only to net position, which is determined only at the government-wide level, and are described below:

Net investment in capital assets: The portion of the net position that is represented by the current net book value of the District's capital assets, less the outstanding balance of any debt issued to finance these assets.

Restricted: The portion of net position that is restricted as to use by the terms and conditions of agreements with outside parties, governmental regulations, laws, or other restrictions which the District cannot unilaterally alter. The District has no restricted net positions.

Unrestricted: The portion of net position that is not restricted to use.

Cash and cash equivalents – Cash and cash equivalents include cash in bank checking, money market funds, and investments in highly liquid debt instruments with a maturity of three months or less when purchased.

MARIN HEALTHCARE DISTRICT NOTES TO FINANCIAL STATEMENTS

NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES (CONTINUED)

Capital assets – Capital assets are recorded at cost. Depreciation is provided on the straight-line basis over the estimated useful lives of the assets. The capitalization threshold is \$5,000.

Capital assets are considered impaired when their service utility declines significantly and unexpectedly. An impairment loss is recognized for the difference between the carrying value of the asset and its fair value or adjusted depreciated value, depending on the nature of the impairment. No impairment was recorded for the years ended June 30, 2014 and 2013.

Asset impairment – The District also evaluates the carrying value of its long-lived assets other than capital assets for potential impairment. The evaluations address the estimated recoverability of the assets' carrying value. When events or changes in circumstances indicate that the carrying value may not be recoverable, the excess of the carrying value over the fair value is recorded as impairment. No impairment was recorded for the years ended June 30, 2014 and 2013.

Note receivable – The District entered into a note receivable with a professional medical corporation for advances up to \$94,000 in December 2012. The total balance of the note was \$43,169 and \$87,598 at June 30, 2014 and 2013, respectively. The note has an interest rate of 6% and is unsecured. The District is to receive monthly payments of principal and interest of \$4,041 until maturity in 2015. The current portion of the note receivable is included in other receivables in the statement of net position at June 30, 2014 and 2013.

Risk management – The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters for which the District carries commercial insurance.

The Clinics, while operated by the District, are insured under MGH's insurance policy. MGH is insured for professional and general liability. The professional and general liability coverage is for a claims-made policy, which limits coverage to claims that are reported to the insurance company during the policy year.

Deferred revenue - lease – Deferred revenue represents capital expenditures by MGH in excess of the current commitment, which will be recognized as rental revenue in future years (see Note 5).

Lease income – The District recognizes lease income and reimbursement of operating expenses when earned. The District derives substantially all of its lease income from MGH. The annual rent pursuant to the 30-year lease agreement with MGH, as amended by the Transfer Agreements, is \$1,500,000, most of which MGH has prepaid in the form of capital expenditures on the Hospital Facility, and MGH also reimburses the District for administrative expenses through quarterly cash payments, which are increased annually by 5% (see Note 5).

NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES (CONTINUED)

Net patient service revenue and credit concentrations – The District's patient service revenues are recognized when health care services are provided to patients at the Clinics. Net patient service revenue is reported at the estimated net realizable amount from patients, governmental programs, health maintenance, and preferred provider organizations and insurance contracts under applicable laws, regulations, and program instructions. Net realizable amounts are generally less than the District's established rates.

The District provides estimated losses on accounts receivable based on prior bad debt experience. No interest is charged on past due balances. Past due status is based on the date of services provided. Recoveries from previously charged-off accounts are recorded when received. Amounts written off to bad debt expense included in net patient service revenue totaled approximately \$246,000 and \$95,000 for 2014 and 2013, respectively.

The mix of gross receivables from patients and third-party payors is as follows:

| | JUNE 3 | JUNE 30, | | | |
|------------|--------|----------|--|--|--|
| | 2014 | 2013 | | | |
| Medicare | 42% | 38% | | | |
| Medi-Cal | 11% | 11% | | | |
| Commercial | 30% | 28% | | | |
| Self-pay | 14% | 18% | | | |
| Other | 3% | 5% | | | |
| | 100% | 100% | | | |

Charity care – The District provides medically necessary care to all patients regardless of the patient's ability to pay. Certain patients may meet eligibility criteria under its charity care policy, and no payment is collected from those patients. During fiscal years ended June 30, 2014 and 2013, the District provided approximately \$9,000 and \$2,600 in free or discounted services for the poor and underserved. This includes services provided to persons who cannot afford healthcare because of inadequate resources and/or are uninsured or underinsured. Costs are computed based on a relationship of costs to charges similar to a Medicare cost to charge ratio.

Operating revenues and expenses – The District's statement of revenues, expenses, and changes in net position distinguishes between operating and non-operating revenues and expenses. Operating revenues result from leasing the Hospital Facility to MGH and providing health care services to patients at the Clinics. Non-exchange revenues, including taxes, grants, and contributions received for purposes other than capital asset acquisition, are reported as non-operating revenues. Operating expenses are all expenses incurred in order to lease the Hospital Facility and to provide health care services, other than financing costs.

NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES (CONTINUED)

Grants and contributions – The District may periodically receive grants and contributions from other governmental entities, individuals, or private organizations. Revenues from grants and contributions (including contributions of capital assets) are recognized when all eligibility requirements, including time requirements, are met. Grants and contributions may be restricted for either specific operating purposes or for capital purposes. Amounts that are unrestricted or that are restricted to a specific operating purpose are reported as non-operating revenues. Amounts restricted to capital acquisitions are reported after non-operating revenues and expenses.

New accounting pronouncements – The GASB issued GASB Statement No. 65 (GASB No. 65), *Items Previously Reported as Assets and Liabilities*, which is effective for financial statements for periods beginning after December 15, 2012. GASB No. 65 establishes accounting and financial reporting standards that reclassify, as deferred outflows of resources or deferred inflows of resources, certain items that were previously reported as assets and liabilities and recognizes, as outflows of resources or inflows of resources, certain items that were previously reported as assets and liabilities. It also provides other financial reporting guidance related to the impact of the financial statement elements deferred outflows of resources and deferred inflows of resources, such as changes in the determination of the major fund calculations and limiting the use of the term deferred in financial statement presentations. The District has adopted GASB No. 65 for the fiscal year ended June 30, 2014. The adoption of this standard had no impact on the financial statements.

The GASB issued GASB Statement No. 66 (GASB No. 66), *Technical Corrections – 2012 – Amendment of GASB Statements No. 10 and No. 62*. GASB 66 was issued to resolve conflicting guidant that was previously issued relating to operating lease payments, purchase of a loan or group of loans, and service fees related to mortgage loans. The requirements of the statement are effective for financial statement periods beginning after December 15, 2012. The District has adopted GASB No. 66 for the fiscal year ended June 30, 2014. The adoption of this standard had no impact on the financial statements.

The GASB also issued GASB Statement No. 70 (GASB No. 70), *Accounting and Financial Reporting for Nonexchange Financial Guarantees*. Some governments extend financial guarantees for the obligations of another government, a not-for-profit organization, a private entity, or individual without directly receiving equal or approximately equal value in exchange (a nonexchange transaction). As a part of this nonexchange financial guarantee, a government commits to indemnify the holder of the obligation if the entity or individual that issued the obligation does not fulfill its payment requirements. Also, some governments issue obligations that are guaranteed by other entities in a nonexchange transaction. The objective of this statement is to improve accounting and financial reporting by state and local governments that extend and receive nonexchange financial guarantees. The requirements of the statement are effective for financial statement periods beginning after June 15, 2013. The District has adopted GASB No. 70 for the fiscal year ended June 30, 2014. The adoption of this standard had no impact on the financial statements.

NOTE 2 - CASH AND INVESTMENTS

Cash balances from all funds are combined and invested to the extent possible pursuant to the District Board approved Investment Policy and Guidelines and Statement Government Code. The District's investments are carried at fair value.

Authorized investments – In accordance with Section 53601 of the California Government Code, the District may invest in the following types of investments:

Securities of the U.S. government, or its agencies Negotiable certificates of deposits Local Agency Investment Fund (State Pool) deposits

Custodial credit risk – Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for deposits and investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party.

California law requires banks and savings and loan associations to pledge government securities with a market value of 110% of the District's cash on deposit or first trust deed mortgage notes with a value of 150% of the deposit as collateral for these deposits. Under California law, this collateral is held in the District's name and places the District ahead of general creditors of the institution.

The District places certain funds with the state of California's Local Agency Investment Fund (LAIF). The District is a voluntary participant in LAIF, which is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the state of California and the Pooled Money Investment Board. The state Treasurer's office pools these funds with those of other governmental agencies in the state and invests the cash. The fair value of the District's investment in this pool is reported in the accompanying financial statements based upon the District's pro-rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized cost of that portfolio). The monies held in the pooled investment funds are not subject to categorization by risk category. The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on the amortized cost basis. Funds are accessible and transferable to the master account with 24 hours' notice. Financial statements for LAIF can be obtained from the California State Treasurer's Office, 915 Capitol Mall, Suite 110, Sacramento, California, 95814.

The management of the state of California Pooled Money Investment Account has indicated to the District that as of June 30, 2014 and 2013 the estimated market value of the pool (including accrued interest) was \$27,259,018 and \$27,191,345, respectively. The District's proportionate share of that value is \$299,741 and \$299,019 as of June 30, 2014 and 2013, respectively.

NOTE 3 - CAPITAL ASSETS

The following is a summary of changes in capital assets during the years ended June 30:

| | Life (Years) | | Balance, ne 30, 2013 | Additions | Deletions | Ju | Balance, ine 30, 2014 |
|---|-----------------|-----|--|---------------------------------|---------------------------|----|--|
| Equipment Hospital buildings Construction in | 3 – 20 40 | \$ | 18,784,416 24,974,084 | \$ - - | \$ - | \$ | 18,784,416 24,974,084 |
| progress (not depreciated) | N/A | | | | _ | | |
| Parking structure | 40 | | 2,324 | <u>-</u> | - | | 2,324 |
| Phase 1 building | 40 | | 102,625 | - | - | | 102,625 |
| Land (not | | | | | | | |
| depreciated) | N/A | | 865,701 | - | - | | 865,701 |
| Other improvements | 40 | | 851,182 | - | - | | 851,182 |
| Parking improvements | 40 | | 781,404 | - | - | | 781,404 |
| Moveable equipment | 3 – 20 | | 1,949,866 | 30,861 | | | 1,980,727 |
| Total capital assets | | | 48,311,602 | 30,861 | - | | 48,342,463 |
| Less accumulated | | | | | | | |
| depreciation | | | (41,123,229) | (609,633) | | | (41,732,862) |
| Capital assets, net of accumula | atad | | | | | | |
| depreciation | ateu | \$ | 7,188,373 | \$ (578,772) | \$ - | \$ | 6,609,601 |
| • | | | | | | | |
| | | | Balance, | | | | Balance, |
| | Life (Years) | Jui | ne 30, 2012 | Additions | Deletions | Ju | ne 30, 2013 |
| | | | | | | | |
| Equipment | 3 – 20 | \$ | 18,784,416 | \$ - | \$ - | \$ | 18,784,416 |
| Hospital buildings | 40 | | 24,974,084 | - | - | | 24,974,084 |
| Construction in | | | | | | | |
| progress (not | NI / A | | | | | | |
| depreciated) Parking structure | N/A 40 | | - 2,324 | - | - | | 2,324 |
| Phase 1 building | | | 2,324 | - | - | | |
| r nase i bunung | 40 | | 102 625 | | | | 102 625 |
| Land (not | 40 | | 102,625 | - | - | | 102,625 |
| Land (not depreciated) | | | | - | - | | · |
| depreciated) | N/A | | 865,701 | - - - | - | | 865,701 |
| depreciated) Other improvements | N/A 40 | | 865,701 851,182 | - - - | - - - | | 865,701 851,182 |
| depreciated) | N/A | | 865,701 | - - - 89,571 | - - - - | | 865,701 |
| depreciated) Other improvements Parking improvements | N/A 40 40 | | 865,701 851,182 781,404 | - - - 89,571 89,571 | - - - - - | | 865,701 851,182 781,404 |
| depreciated) Other improvements Parking improvements Moveable equipment Total capital assets | N/A 40 40 | | 865,701 851,182 781,404 1,860,295 | | - - - - - | | 865,701 851,182 781,404 1,949,866 |
| depreciated) Other improvements Parking improvements Moveable equipment Total capital assets Less accumulated | N/A 40 40 | | 865,701 851,182 781,404 1,860,295 48,222,031 | 89,571 | - - - - | | 865,701 851,182 781,404 1,949,866 48,311,602 |
| depreciated) Other improvements Parking improvements Moveable equipment Total capital assets | N/A 40 40 | | 865,701 851,182 781,404 1,860,295 | | - - - - | | 865,701 851,182 781,404 1,949,866 |

NOTE 4 - INTANGIBLE ASSETS

The District acquired intangible assets as part of the acquisition of assets from Cardiovascular Associates of Marin and San Francisco Medical Group, Inc. (CAMSF) (see Note 6).

The following is a summary of changes in intangible assets during the year ended June 30:

| | |] | Balance, | | | | Balance, | |
|--|--------------|-------------------------|----------|----------------|----|---------------|----------|-----------|
| | Life (Years) | June 30, 2013 Additions | | Deletions | | June 30, 2014 | | |
| | | | | | | | | |
| Intangible assets: | | | | | | | | |
| Other intangible assets | 15 | \$ | 675,660 | \$ - | \$ | - | \$ | 675,660 |
| Medical record – CAM | 15 | | 182,844 | - | | - | | 182,844 |
| Total intangible assets | | | 858,504 | - | | - | | 858,504 |
| Less accumulated amortization | | | (85,857) | (57,240) | | | | (143,097) |
| Intangibles, net of accumulated amortization | d | \$ | 772,647 | \$ (57,240) | \$ | | \$ | 715,407 |

NOTE 5 - LEASE OF MARIN HEALTHCARE DISTRICT FACILITY

Annual rental payments – Effective December 1, 1985, the District leased the Marin General Hospital facility to MGH for a term of 30 years pursuant to Section 32126 of the Local Hospital District Law. Per the amended lease agreement dated August 25, 1987, as further amended by the subsequent agreements, the annual rent payments comprise capital expenditures made by MGH and quarterly payments of approximately \$109,000 and \$104,000 for 2014 and 2013, respectively. The minimum cash payment, which is payable in quarterly installments, increases annually by 5% throughout the lease term.

Due to the significant capital investment required for the hospital modernization program completed in June 1989, MGH's rental payment commitment for capital expenditures due under the entire lease has been satisfied. The advanced capital commitment (including the excess capital commitment) has been recorded as deferred revenue. The total deferred lease revenue was \$1,578,767 and \$2,609,247 as of June 30, 2014 and 2013, respectively.

NOTE 5 - LEASE OF MARIN HEALTHCARE DISTRICT FACILITY (CONTINUED)

Annual rental payments (continued) – The deferred lease revenue will be amortized over the remaining term of the lease, which ends on December 1, 2015. The following table summarizes future amortization of deferred lease revenue and future cash rent revenue for the remainder of the lease term:

| Fiscal Year End | Aı | Amortization | | h Payment | Total | | |
|-----------------|----|--------------|----|-----------|-----------------|--|--|
| | | | | | | | |
| 2015 | \$ | 1,252,712 | \$ | 346,305 | \$ 1,599,017 | | |
| 2016 | | 326,055 | | 116,670 | 442,725 | | |
| | | | | | | | |
| Total | \$ | 1,578,767 | \$ | 462,975 | \$ 2,041,742 | | |

NOTE 6 - DEBT AND ACQUISITION

The following table summarizes the District's debt transactions for the year ended June 30:

| | Balance, | | | Balance, | | |
|-----------------------|---------------|------------|--------------|---------------|--|--|
| | June 30, 2013 | Increases | Decreases | June 30, 2014 | | |
| | | | | | | |
| Note payable to CAMSF | \$ 800,000 | \$ - | \$ (200,000) | \$ 600,000 | | |
| Note payable to MGH | 1,200,000 | 200,000 | (233,333) | 1,166,667 | | |
| Note payable to CAMSF | | | | | | |
| Marin Medical Group | 14,538 | <u> </u> | (14,538) | | | |
| | | | | | | |
| | \$ 2,014,538 | \$ 200,000 | \$ (447,871) | \$ 1,766,667 | | |

In January 2012, the District and MGH entered into an affiliation and co-management arrangement (CMMA) with CAMSF. The District has thereupon established 1206B Clinics for cardiology and vascular surgery services, in conjunction with MGH, by entering into professional services agreements (PSA) with CAMSF and Laura K. Pak, M.D., Inc. for physician services to Clinic patients. As a part of that transaction, the District acquired an outpatient diagnostic services business from CAMSF on terms described in an Asset Purchase Agreement dated January 1, 2012. The Asset Purchase Agreement provided for the District to purchase most of CAMSF practice assets (with the exception of accounts receivable) in the amount of \$1,750,000. This has been implemented in the form of an initial payment of \$750,000 on closing and \$200,000 per year for each of five subsequent years with interest at the prime rate of interest plus 2% per year on the unpaid principal balance.

NOTE 6 - DEBT AND ACQUISITION (CONTINUED)

In accordance with an agreement between the District and MGH, MGH loaned \$750,000 to cover the District's payment to CAMSF as described above. As part of the acquisition of CAMSF, MGH agreed to fund the District's financial obligations to CAMSF. A portion of the loan will be forgiven each month over the five-year term of the contract with CAMSF.

In April 2012, MGH loaned the District \$500,000 as an advance to fund the monthly outside billing and management services company service fee. The vendor pays the administrative overhead of the Clinics and then bills the District for reimbursement. The advance is meant to ensure that the vendor has adequate cash on hand to meet its obligations. The outstanding balance of \$500,000 is payable to MGH at the termination of the agreement for outside billing and management services and has been classified as long-term at June 30, 2014.

In November 2011, the District purchased assets of Marin Medical Group. In connection with the asset purchase, the District obtained a note payable for \$116,290 payable in eight quarterly installments.

Debt service requirements for long-term debt are as follows:

| Years ending June 30, | Principal | | I | Interest | |
|-----------------------|-----------|-----------|----|----------|--|
| 2015 | \$ | 466,667 | \$ | 26,250 | |
| 2016 | * | 466,667 | * | 15,750 | |
| 2017 | | 333,333 | | 5,250 | |
| 2018 | | 500,000 | | - | |
| | | | | | |
| | \$ | 1,766,667 | \$ | 47,250 | |

MARIN HEALTHCARE DISTRICT NOTES TO FINANCIAL STATEMENTS

NOTE 7 - COMMITMENTS AND CONTINGENCIES

Compliance with the Hospital Facilities Seismic Upgrade Act – The District has assumed responsibility for compliance with the Hospital Facilities Seismic Upgrade Act (SB 1953) classification SPC2 and through Hazus 2010. The District has received an extension to 2030.

Outside billing and management services – The District signed an agreement for three years with an outside billing service company, effective August 1, 2012, to perform the billing and collection functions for the District. The contract is automatically renewed for one year. The annual management fee for the services is \$126,800 and \$98,333 for 2014 and 2013, respectively.

Regulatory environment – The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations is subject to periodic government review, interpretation, and audits, as well as regulatory actions unknown and unasserted at this time.

Litigation – The District is party to various claims and legal actions in the normal course of business. In the opinion of management, the District has substantial meritorious defenses to pending or threatened litigation and, based upon current facts and circumstances, the resolution of these matters is not expected to have a material adverse effect on the District's financial statements.

In 2013, a physician filed a claim against the District for potential violations of the professional service agreement between the physician and the District. Subsequent to fiscal year-ended 2014, the District entered into a settlement agreement whereby the District was required to return a medical device. No additional monetary damages were paid.

Professional and clinic management services agreements – MHD has entered into various Professional and Clinic Management Services Agreements with the 1206B Clinics. In general, the agreements provide for compensation and benefits allowance for the physicians as well as a compensation level guaranty for new physicians. The agreements also include a cap on total payments the physicians can receive for services.

NOTE 8 - RELATED PARTY TRANSACTIONS

The following transactions are conducted with affiliated entities:

Effective June 30, 2010, the lease agreement between the District and MGH was amended. The amended lease agreement requires that MGH provide financial support to the District relating to the operation of the Clinics. MGH provided \$4,577,895 and \$3,467,746 to the District for the operation of the Clinics in 2014 and 2013, respectively. Additionally, the lease agreement also requires MGH to reimburse a portion of the District's administrative, rent, and non-clinic expenses.

The District has a receivable of \$434,311 and \$586,028 due from MGH, as of June 30, 2014 and 2013, respectively, included in the statements of net position.

NOTE 9 - OPERATING LEASES

The District and the Clinics lease office facilities under a non-cancelable operating lease. The total expense for the leases was 1,106,311 and 1,139,763 for the fiscal year ended June 30, 2014 and 2013, respectively. The future minimum lease payments were as follows:

| Years ending June 30, | Amount | |
|-----------------------|-----------------|--|
| | | |
| 2015 | \$ 1,103,271 | |
| 2016 | 645,945 | |
| 2017 | 172,612 | |
| 2018 | 137,655 | |
| 2019 | 11,701 | |
| | _ | |
| | \$ 2,071,184 | |